## **Service Program**

Since my company uses a qualifying Ad in the <u>Christmas Buyer's Guide Issue</u> of <u>National Hardwood Magazine</u>, we are entitled to the privilege of using an Ad in the <u>Hardwood Purchasing Handbook</u>. (Advertiser is responsible for full payment of any advertising run in said publication in the event the Ad agency does not pay for client's advertising within 60 days of first billing. 15% agency discount allowable on **space only** and must be paid net 30 days.)

1. HARDWOOD	PURCHASING HAND	Check one of the following boxes:	
Standard Advertising I **Printed/Internet Editi			☐ We will provide finished artwork. ☐ We want you to create our Ad.
1 Page	\$2,150		Use the same Ad no changes.
1/2 Page	\$1,700		☐ Make the following changes.
2 Page Spread	\$3,150		Make the following changes.
Front Spread	\$3,600		
*Back Cover	\$3,750		
			Name of the Control o
Back Spread	\$3,150		Hardy
Inside Back Cover	\$2,500		Hardwood Purchasing Handbook
*Back Cover must be i	n 4-Color		MANDWOODS
**Includes Internet Edi	tion with Ad, Listing and Dire	ect Links	D50
<b>ALL RATES PAYABLE</b>	IN U.S. FUNDS		Allegheny Wood P
			Clebraine So Year:
0-1 0000			
	red, orange, yellow, green, brow		Staffland Commission C
	e or fraction, extra	\$250	Description Tester - Wholesale Supplies
Bleed, per page		\$ 85	A CONGYPAR COMPANY  A CONGYPAR COMPANY
4-Color, extra		\$750	
Tip-in Charge, extra		\$375	
Bill us for a	Ad at the rate	e of	on a non-cancelable basis, to be published in the next edition
of the Hardwood Purch	asing Handbook. Firm name	and Ad page number w	Il be in bold type in telephone listing and classification listing.
2. <u>NATIONAL HA</u> Standard Advertising I	Rates		BUYER'S GUIDE ISSUE
	*Front Cover	\$4,980 \$3,240	Check one of the following boxes:
	Inside Front Cover Inside Back Cover	\$3,240 \$3,115	
	Back Cover	\$3,445	We will provide finished artwork.
	1 Page	\$2,280	☐ We want you to create our Ad.
	1/2 Page	\$1,595	☐ Use the same Ad no changes.
	1/4 Page	\$1,265	
Editorial Rates			Accepted For:
	1/2 Page (Island)	\$1,870	•
	1/3 Page	\$1,595	National Hardwood Magazine, Inc.
	1/6 Page	\$1,075	PO Box 34908
*plus regular schedule o	f at least 6 1/2 pages or more		Memphis, TN 38184-0908
			Phone: 901-372-8280 Fax: 901-373-6180
ALL RATES PAYABLE	IN U.S. FUNDS		Ву
Color: AAAA standard r	ed, orange, yellow, green, brov	vn	
	e or fraction, extra	\$250	
Bleed, per page		\$ 85	(Lower rates are available on Ads in the Christmas
4-Color, extra		\$750	Buyer's Guide Issue when combined with a regular
4-00101, CALIA		Ψ130	-
			Ad program in <b>National Hardwood Magazine</b> .)
Firm Name			
Address			
Signed By			Date

## HARDWOOD PURCHASING HANDBOOK - MECHANICAL REQUIREMENTS

Ad Size:	Width	Depth
	(inches)	(inches)
2 facing pages	10	7.5 (Live Area)
1 Page	4.75	7.5 (Live Area)
1 Page, Bleed	5.75	8.75 (Trims .125 All Sides)
1/2 page	4.75	3.875 (Live Area)
Inserts:		
1 Page, Bleed	5.75	8.75 (Trims .125 All Sides)
1 Page, Bleed w/ folded tab	5.375	8.75 (Trims .125 All Sides)

Finished trim size: 5.5 width x 8.5 depth. All text for Bleed Ads must be within the Live Area only. Live Area is 4.5 width x 7.5 depth. Customer assumes responsibility for any image/text outside the Live Area.

Standard Insert Rates: (Artwork not included.) Text paper: 40# Text Lynx Opaque

\*Printing Includes 4-Color, Tip-in and bleed. Cover & Inserts: 110# Text Matte (65# Cover)

<u>Inserts</u>	<u>Space</u>	<u>*Printing</u>	<u>Total</u>
1 Page	\$2,500	\$1,750	\$4,250
1 Page, with folded tab	\$2,500	\$1,975	\$4,475
2 Pages	\$4,300	\$2,500	\$6,800
2 Pages, with folded tab	\$4,300	\$2,750	\$7,050

## CHRISTMAS BUYER'S GUIDE ISSUE - MECHANICAL REQUIREMENTS

Horizontal (inche	<u>s)</u>	Vertical (inches)	
Width	Depth	Width	Depth
7	9.875		
7	4.875	3.375	9.875
4.5625	7.5		
4.5625	4.875		
		3.375	4.875
4.5625	2.375	2.25	4.9375
	FULL BLEED SIZE		
8.375	11.25		
	Width 7 7 4.5625 4.5625 4.5625	7 9.875 7 4.875 4.5625 7.5 4.5625 4.875 4.5625 2.375  FULL BLEED SIZE	Width         Depth         Width           7         9.875         3.375           7         4.875         3.375           4.5625         7.5         3.375           4.5625         2.375         2.25

Finished trim size: 8.25 width x 10.875 depth. All text for Bleed Ads must be within the Live Area only. Live Area is 7 width x 9.875 depth. Customer assumes responsibility for any image/text outside the Live Area.

Preferred material: We require a high resolution (300 dpi) PDF file. CMYK, embedded fonts and photos, crop marks, no security). We work in Adobe Creative Suite (Mac iOS).

Email Christmas Ad to: nhm@millerwoodtradepub.com

Email Hardwood Purchasing Handbook Ad to: <a href="mailto:hph@millerwoodtradepub.com">hph@millerwoodtradepub.com</a>